

Request: Logistics

COMPANY INFORMATION

Japanese logistics company.

Revenues: € 3 Bil

TARGET DESCRIPTION

International air or marine shipment company. It should have an IATA license to enable direct handling of goods with airlines. It should also have a license to pass goods through custom. Its main business should not be intra-EU land transport but long-haul shipment between Italy/EU and Asia, North/South America. It should not be a courier company specialized in shipment of small packets. It should not be specialized in handling of specific type of goods such as liquid or natural resources. It should mostly be handling general goods such as food and textile products. It preferably has no overseas branch office.

Number of employees: 20 to 100

Sales: € 16 to 121 Mil per year

REQUESTED TRANSACTION

There should not be too many shareholders. The Japanese company should be able to buy the majority (more than 50% of shares.) After 2 to 3 years, the Japanese company may buy out the remaining shares.

The company may accept that the current owner continues as CEO/executive and as holder of his/her minority shares.

PRODUCTS AND SERVICES

